EVERY CHILD DESERVES A HOME

ANNUAL REPORT 2013-2014
At CHS, we are committed to being responsible stewards of the agency’s finances—given to us by generous supporters, sponsors, foundations, and grant funders like you. **We will now be placing our Annual List of Donors on our website at CHSVA.ORG for your convenient access**, in a document you can reference and even print, if you choose. This change allows us to significantly reduce the printing and mailing costs of our annual report.

**TO VIEW THE 2013-14 DONOR LIST**

Go to the Resources section of our website at CHSVA.ORG. Thank you for your continued support!

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**OUR MISSION IS TO FIND PERMANENT HOMES FOR ALL CHILDREN AND PROVIDE RELATED SERVICES TO BIRTH FAMILIES, ADOPTIVE FAMILIES AND ADOPTEES.**
EVERY NUMBER IS A CHILD

We believe *every child deserves a home*. Every infant. Every teenager. Every special-needs child. Every child who has been hurt, abused, neglected, or abandoned. *Every one.*

With your support, we’re changing lives every day. And we’re doing it one child at a time. When you read about our impact in 2013-14, *remember every number represents a child*. Every number means we have given a child hope, security, and the opportunity to be part of a loving family for life.

Our numbers also tell the story of our year. We worked with 76 foster children, which means *every week* we met at least one new child to help. Just as often, we counseled a new birth parent in crisis – a total of 64 this year. And almost every two weeks we placed an infant with a safe, adoptive family. What a busy year! We couldn't do it without your continued support.

As we prepare to celebrate our 115th year and reflect on the more than 13,000 children we have served, we thank you for making it possible to touch so many lives.

*We look forward to continuing to make a difference together, one child at a time.*

M. Kelley Johnston (on left)
2013-14 Board of Directors Chair

Nadine Marsh-Carter (on right)
President & CEO
CHS Adoptive Parent
CHS FINANCIALS 2013-2014
FISCAL YEAR JULY 1, 2013 TO JUNE 30, 2014

Actual Revenues $1,601,460

- Unrealized Gains (Losses) $64,060
- Special Events $10,152
- Investment Income $275
- Grants $166,724
- Bequests/Trusts $306,413
- United Way $147,680
- Program Service Fees $368,058
- Memorial Fund $311,902
- Individuals & Corporations

Actual Expenses $1,077,410

- Administration $119,898
- Fund Development $114,243
- Adult Adoptee $12,073
- Partnerships for Adoption (PFA) $299,736
- Adoption $531,460

CASSIE, 17
ENTERED CARE IN 2013
PLACED FOR ADOPTION
IN 2014, ALONG WITH HER
NEWBORN SON
M. KELLEY JOHNSTON | CHAIR
Acuity Management Solutions

EDWARD B. LUMPKIN | CHAIR-ELECT
Christian & Barton, LLP

ALLISON L. SMITH | SECRETARY
Community Volunteer

MELVIN E. TULL III | TREASURER
Virginia Bankers Association

SANDRA D. BOWEN | PAST CHAIR
Community Volunteer

SALLY BAGLEY
Community Volunteer

DONALD C. BECK
Community Volunteer

JEANNE BURKETT
Spotsylvania Regional Medical Center

JANET C. ERKERT
Spangler-Erkert and Associates

JAMES E. FARNHAM
Hunton & Williams (retired),
Community Volunteer

BRUCE C. GOTTWALD JR.
Jonah, LLC

WILLIAM DAVID GROGAN
Panorama Video

THOMAS K. JOHNSTONE IV
Office of the Attorney General

TIMOTHY MICHAEL LOUGHRAN
Cleanroom Construction Associates, LLC

MARY M. NEDELL
Community Volunteer

MARY DUNNE STEWART
Greater Richmond Fit4Kids

BECKY TRES
Wells, Coleman & Company, LLP

KATHRYN S. WALL
Mary Washington Healthcare
You help us make a difference every day. To the birth parents we support. To the infants and children we place into permanent families. To the loving families we create, and help stay strong. And to the adults we connect through search and reunions. We look forward to continuing to help children and families—together.

**9 AT-RISK INFANTS**
were provided with temporary infant care by CHS-trained families

**456 DAYS OF CARE**
were provided to at-risk infants following their births to mothers in crisis

**23 INFANTS**
were placed and are now thriving with their new adoptive families
17 SPECIAL NEEDS INFANTS were among the infants placed with their new families

64 BIRTH PARENTS were offered free, unbiased, confidential counseling

148 ADULTS attended a total of 46 group or individual orientation sessions to learn more about adoption

CHELSEA, 13
ENTERED CARE IN 2012
PLACED FOR ADOPTION IN 2014
76 Foster Boys & Girls
of all ages, races, and backgrounds worked with CHS social workers toward the goal of permanency, including:

37 girls
39 boys
60 with behavioral challenges
23 with developmental challenges
26 with emotional abuse
18 with sexual abuse
41 with physical abuse
44 with neglect
12 with 5 to 9 foster care placements
3 with more than 10 foster care placements

39 Foster Children
were adopted by their new forever families, including:

18 girls
21 boys
27 with behavioral challenges
12 with developmental challenges
17 with emotional abuse
6 with sexual abuse
22 with physical abuse
22 with neglect
7 with 5 to 9 foster care placements
1 with more than 10 foster care placements

22 Foster Children
were matched with prospective adoptive families to begin the state-mandated period before their adoptions will become final
208 CHILDREN & PARENTS benefitted from supportive counseling and connection to community resources to help adoptive families stay strong.

74 ADOPTIVE PARENTS were provided training in a 6-week course to prepare them to parent a child adopted from foster care.

23 PROSPECTIVE ADOPTIVE FAMILIES completed comprehensive home studies in order to be considered for the placement of an infant or older child.

JEREMIAH, 17 ENTERED CARE IN 2012 STILL WAITING FOR A HOME
On May 10, 2014, CHS welcomed families and friends for our second annual CHS Family 5K: Run, Walk & Play for Adoption, held at Deep Run Park. Nearly 200 men, women, and children of all ages met for a fun and family-focused event. We kicked off the morning with a fast-paced half-mile Kid’s Fun Run. Then runners, walkers, and joggers enjoyed the wooded 5K course—some ran with strollers and even a few four-legged competitors! After the race, we gathered for food, drink, music, and family fun including a cool bounce house, cornhole, parachute, hula hoop, jump rope, and wiffle ball. Thanks to our sponsors, families, volunteers, and other contributors, we raised more than $5,000 to support our mission!

THANKS TO ALL OF OUR SPONSORS AND SUPPORTERS

- **Gold:** Thompson McMullan
- **Silver:** Protiviti
- **Bronze:** RCM&D, Janney Montgomery Scott, Road ID
- **In-Kind:** Enterprise and Diamond Springs
- **Special Thanks:** photographer Rassi Borneo of Timeline Media, and race timer Mark Junkerman

The 2015 CHS Family 5K will be held on Saturday, October 3
Each year, CHS hosts an invitation-only event to raise community awareness of adoption-related issues as well as raise funds to support our impactful work. At this year’s Legacy Breakfast on April 14, we were thrilled to welcome VCU’s Head Basketball Coach Shaka Smart as our featured speaker, and the Seattle Seahawks' Michael Robinson as special guest. Smart, in addition to CHS’s speakers at the event, focused on permanency and the importance of family for children. We packed the house at Lewis Ginter Botanical Garden for an inspirational and motivational morning. Thanks to our sponsors, donors, friends, and new members of our Legacy Society, we raised nearly $80,000 to support our mission!

THANKS TO ALL OF OUR SPONSORS

- **Gold**: Estes Express Lines, Wills Financial Group
- **Silver**: Actuarial Consulting Group, Inc.; Christian & Barton, LLP; Hunton & Williams; McGuire Woods, LLP
- **Bronze**: Fulton Bank; Marstel-Day, LLC; Mary Washington Hospital Foundation; M.H. West & Co., Inc.; Newfield Financial Solutions; and Spotts Fain
- **Special Thanks**: Robert Thomas Photography, Richmond Community High School Pharaoh Jazz Band
We hosted a briefing at the General Assembly to educate legislators about foster care and adoption in Virginia. Here, CHS board members are pictured with Senator Barbara Favola (2nd from left) and CHS waiting teen and featured speaker Mark. Board members pictured (left to right) are: Mel Tull, Amanda Barden, CHS President & CEO Nadine Marsh-Carter, and Eddie Lumpkin.

We welcomed social workers and adoption professionals from around the state for an educational conference on permanency for foster care children titled “Unpacking the NO of Permanency for Older Adolescents.” The event, supported by a grant from the Virginia Department of Social Services (VDSS), featured nationally recognized educator Chauncey Strong, of Fairfax Department of Social Services. Pictured (left to right) are: Sondra Draper, Claudette Blue, and Letha Moore-Jones from VDSS; Chauncey Strong; Curtis Smith and Patrick Plourde, also from VDSS; and CHS Director of Social Work Laura Ash-Brackley.

We achieved a social media milestone with 1,000 fans of our Facebook page. If you’re not already a fan, “like” us today!

We spent every Saturday in December with the Carytown Santa at W. Hirsch Oriental Rugs, spreading holiday cheer, raising adoption awareness, and offering pictures with St. Nick. Special thanks to Riverfront Investment Group and all of our volunteers. Visit us again this year!
We created an icon to invite our extended CHS family of friends and supporters to join us in celebrating every finalized adoption for one of our children. Watch for it on Facebook!

We made our “Hope” video to educate about foster care adoption. The video spotlights what hope means to children who are waiting to be adopted—and to the families who adopt them—and how CHS impacts the lives of children and families in our community every day. Watch it now on our YouTube channel at CHSVAvideos!

We provided CHS families with four full-day respite programs through CHS’s Kid’s Club. During Kid’s Club, 28 adopted children connected with other adopted children, participated in therapeutic discussions about adoption, and had fun at places like Jumpology, Cobblestone Water Park, and the movies.

Along with our Adoption Alliance partners in Project REST, we served 105 adopted children with a total of nine full-day respite programs. Project REST was made possible through an anonymous $100,000 grant in 2013.

We attended an inspirational, educational, energizing, and emotional conference for Wendy's Wonderful Kids' (WWK) partners around the U.S. WWK is a signature program of the Dave Thomas Foundation for Adoption—a national nonprofit finding forever families for children in foster care. Foundation President & CEO Rita Soronen (center) is pictured with CHS President & CEO Nadine Marsh-Carter (left) and Director of Social Work Laura Ash-Brackley (right).

Our Adult Adoptee program handled 78 inquiries from adults wanting to reconnect with a child or birth family. We assisted 78 people with updating their adoption files and exchanging non-identifying letters. And we helped 25 people with heritage summaries and requests for search and reunion with their biological families.
CHANGING LIVES

ARIELA & JOSE

Brother and sister Ariela and Jose suffered abuse in their birth home, and entered foster care together in 2010. It was imperative for us to find a family in which both children could feel safe. It took some time to find that family, but we did. The children moved in with their adoptive family at Christmastime in 2012. During National Adoption Month last year, their adoption was finalized, and they both now have the safe, permanent home they deserve. Today Ariela is a high school senior with a bright future, and Jose is enjoying life as a typical teenage boy.

JOHNNY

When we met Johnny he was an expressive 10-year-old in foster care, waiting for a family who would treat him with kindness and encourage his interests in baseball, bug-catching, and horror movies. Johnny had been in four foster homes since being removed from his birth family due to neglect. He struggled with feeling unwanted and unloved. This year, we found a forever family for Johnny. He is now a thriving 11-year-old with an active imagination and a healthy sense of belonging.

JACOB

At age 5, Jacob came into foster care because drug addiction prevented the relative he was living with from being able to safely care for him. Jacob had delays in his speech, motor skills, and academics. When he was 6, Jacob moved in with the forever family we found for him, and discovered what it’s like to be surrounded by people who care deeply about his health, education, and his future. Today, Jacob has a wonderful dad to look up to and three big sisters who love having a little brother to spoil.
ABRAHAM

Abraham's life began when his birth mother, who had no prenatal care and no intention to parent the baby, gave birth in the toilet at home. Rescuers rushed him to a local hospital, and he was quickly transferred to a larger hospital equipped to handle his loss of blood after his birth mother cut his umbilical cord. Abraham weighed 3 lbs. 13 oz. and was 15.6" long, and was estimated to be 32 weeks old. He had a club foot and feeding, hearing, and breathing issues, as well as withdrawal from drug exposure in the womb. After weeks in the NICU, he went home with his adoptive parents, who were trained to give him the special care he needs. Today he is progressing well, and is a happy toddler.

CHRISTIANA

Christiana was a healthy baby born to a 19-year-old single mother who couldn't handle raising a newborn and her older toddler. When she entered foster care at 5 months old, Christiana was not well cared for, was not bathed, and did not cry, smile, or interact as a baby her age should. For Christiana, the path to permanency would not be easy. Family issues dragged on for nearly a year. The outcome? Neither her birth parents nor relatives were able to care for her. So at 15 months, adoption became her goal. Luckily her foster parents—the only permanent family she had known—became her forever family just before her 2nd birthday. Christiana today is a sweet, intelligent “Daddy’s girl” and thriving as the youngest of three children.

ZACK

Zack didn’t have an easy start to life. He entered foster care when he was in first grade, because of his birth mother’s substance abuse and an unstable home environment. His early life experiences made it difficult for him to trust adults. When we started working with Zack, he was 12 years old, and was already living in his 10th foster care placement. Luckily, it was his last! CHS found Zack a safe, stable home with an adoptive dad with whom he could build a permanent, trusting relationship. Today Zack enjoys the love and care every child deserves.
The CHS Memorial Fund was established in the fall of 1935, with the first installment of a bequest by Mrs. Louise Hundertmark. Today the fund’s value is $2 million.

**STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30, 2014**

<table>
<thead>
<tr>
<th>ASSETS 2014</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 232,119</td>
</tr>
<tr>
<td>Investments</td>
<td>$ 2,505,366</td>
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<tr>
<td>Interest receivable</td>
<td>$ 4,534</td>
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<tr>
<td>Due from Children’s Home Society of Virginia</td>
<td>$ 0</td>
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<tr>
<td>Total assets</td>
<td>$ 2,743,443</td>
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<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
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</thead>
<tbody>
<tr>
<td>Liabilities: due to Children’s Home Society of Virginia</td>
<td>$ 431,764</td>
</tr>
<tr>
<td>Net assets: unrestricted</td>
<td>$ 2,311,769</td>
</tr>
<tr>
<td>Total liabilities and net assets</td>
<td>$ 2,743,443</td>
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**STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2014**

<table>
<thead>
<tr>
<th>REVENUES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment (loss) gain, net</td>
<td>$ 347,444</td>
</tr>
<tr>
<td>In-kind contribution</td>
<td>$ 0</td>
</tr>
<tr>
<td>Other Income</td>
<td>$ 0</td>
</tr>
<tr>
<td>Total revenues</td>
<td>$ 347,444</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Management and general</td>
<td>$ 204,270</td>
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<tr>
<td>Contribution to Children’s Home Society of Virginia</td>
<td>$ 480</td>
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<tr>
<td>Total expenses</td>
<td>$ 204,750</td>
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<tr>
<td>Transfer from Children’s Home Society of Virginia</td>
<td>$ 0</td>
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<tr>
<td>Change in net assets</td>
<td>$ 142,694</td>
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<tr>
<td>Net assets, beginning of year</td>
<td>$ 2,168,985</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$ 2,311,679</td>
</tr>
</tbody>
</table>

For CHS agency financials for 2013-14, please see page 2.
YOUR SUPPORT MAKES A DIFFERENCE

THERE ARE MANY WAYS TO SUPPORT CHS—TODAY AND TOMORROW.

CASH
A cash gift makes an immediate impact. Make your gift by check or by credit card on our website.

SECURITIES
A gift of appreciated securities is a cost-effective way to support CHS. Call us to learn more.

MATCHING GIFTS
Check with your employer to find out how matching can double or even triple your personal gift.

LIFETIME
This gift, like a charitable gift annuity or charitable remainder trust, allows you to make a substantial gift while providing you and/or a beneficiary with an income stream over time.

RETIREMENT
Retirement plans are an increasingly popular way to give because of tax benefits for your estate.

LIFE INSURANCE
Donate a policy you currently own and no longer need, or purchase a new policy.

BEQUEST
Bequests of all sizes are welcome. When you develop your estate plan, please consider naming CHS in your will.

PLEDGE
Your multi-year gift can be paid in installments over a specific time period.

SPONSORSHIP
Support CHS through special events as a sponsor or in-kind contributor.

Please consult your tax advisor to determine your tax benefits.
Children’s Home Society of Virginia (CHS) is a full-service, private, nonprofit 501(c)(3), non-sectarian, licensed child-placing agency, and one of Virginia’s oldest adoption agencies. Since its charter by the Virginia General Assembly in 1900, CHS has been guided by the fundamental belief that every child deserves a home. To date, CHS has successfully facilitated placement of more than 13,000 children into safe and permanent homes—that’s enough to fill the seats of 160 school buses!