

ANNUAL REPORT 2009 - 10

Every child deserves a home.



www.CHSVA.org



Anne S. Warlick
Board Chair

A Message from the Board Chair and President

This has been an extraordinary year as we celebrated our 110th anniversary. During the year, CHS engaged in a variety of activities:

- Unveiled the Library of Virginia exhibit “Children’s Home Society of Virginia: Every Child Deserves a Home,” which spotlighted our agency’s history of service to children and families. Opening night featured a Champagne Reception.
- Organized a screening of “Angels in the Outfield” at the Byrd Theatre.
- Held a family focused reception to launch New Beginnings, a CHS Family Album.
- Presented the Human Spirit Award to First Lady Anne Holton at the agency’s Annual Board meeting.
- Recognized volunteer Robb Anderson for his work in promoting CHS to prospective donors.

As we celebrated our rich legacy, we also looked to the future by engaging in a strategic planning process. Early in the year, CHS board and staff examined how the agency will continue to respond to changes in the child welfare system. As a result, CHS has expanded its programs and collaborative relationships as our agency’s number one priority remains finding the right family for every child in need of a permanent home.

Additional accomplishments included:

- Another successful “Raise the Roof” fundraiser organized by the Community Resources Board. This year’s event raised \$40,000.
- An increase in outreach activities.
- Our continued partnership with the Virginia Department of Social Services to find adoptive families for children and youth who have been victims of abuse and neglect.
- An increase in the number of adoptive families recruited and trained.
- Joining GiveRichmond, an online initiative of The Community Foundation designed to encourage charitable giving.

Despite the challenges that CHS, like other nonprofits, is facing as a result of the economy, in FY10 we successfully implemented a mission-driven fundraising model which raised sustainable support for agency operations. As a result of the contributions received during the year, CHS has continued to facilitate the adoptions of healthy and special needs infants, as well as older children out of foster care. We are truly grateful for your financial support, which made it possible for these children to know what it is like to be part of a loving family and to have a chance for a bright future. Because of you, our community’s future is more promising as we continue to work together to reach out and serve children and families in crisis.

Sincerely,

Anne S. Warlick
CHS Board Chair and
adoptive parent

Nadine Marsh-Carter
CHS President/CEO and
adoptive parent

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Jennifer L. Hanrahan
Chair-Elect
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Secretary
William W. Flexon
Treasurer

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Frieda C. Willhide
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Highlights

CHS held a Champagne Reception at the Library of Virginia in January to kick off the agency's 110th Anniversary. Speaker Bill Howell and Senator Henry Marsh welcomed our guests and spoke highly about CHS and the impact our work has on the Commonwealth.

The Library of Virginia spotlighted the history of our agency in an exhibit, "Children's Home Society of Virginia: Every Child Deserves a Home." The exhibit was a retrospective of foster care and adoption over the years and showed how CHS has remained steadfast in its mission of finding permanent homes for all children.



Regina Fuller and her children examine the 110th Anniversary display at the Library of Virginia.

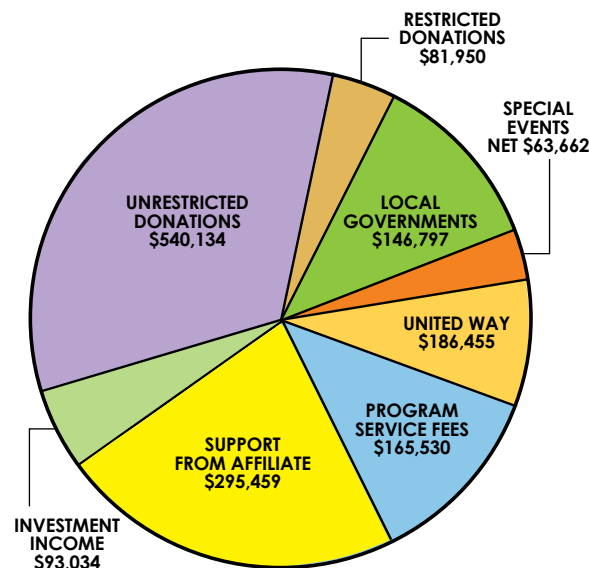
Company Spotlight—Ernst & Young

As part of the Day of Caring, volunteers spent a day in mid-September sprucing up CHS. Auditors, CPAs and office managers from the Ernst & Young Richmond office showed up in their bright yellow "work shirts" to paint our board room, power wash the fence, replace tiles in the ceiling and hang pictures.

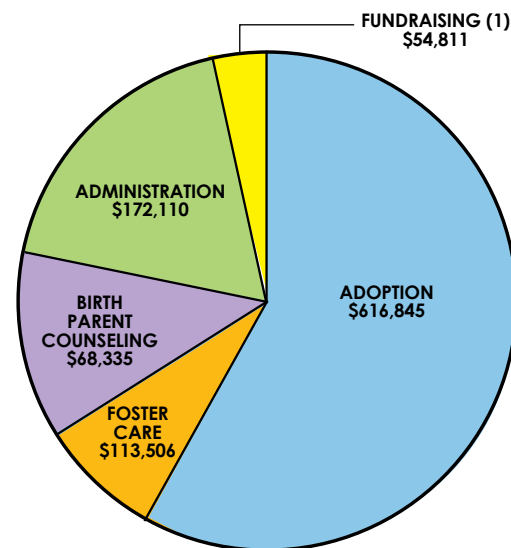


Financials

Fiscal Year 2009–2010
July 1, 2009-June 30, 2010



ACTUAL REVENUES \$1,573,021



ACTUAL EXPENSES \$1,025,607

(1) Fundraising expense is presented net of the CHSVA Memorial Fund reimbursement of \$184,540.

“Mommy and Daddy Chose Us”

As the big brother in the Carter family, Joel has taken it upon himself to explain the gift of adoption to younger brother, Michael.

“Mommy and Daddy chose us out of all the children in the world,” he explains. “That makes us special.”

The Carters adopted Joel when he was 1 month old. Six years later, they adopted 4-month-old Michael. The boys are now 10 and 4, respectively.



“When they were infants, I enjoyed all the experiences...even diaper changing,” Richard Carter said. “It’s been incredible to watch them grow up. Every day I look forward to waking up and spending time with the boys.”

57

Number of birth mothers
CHS counseled last year

1,736

Days of temporary foster care provided to children throughout Virginia

Richard and his wife, Janice, were both 34 years old when they adopted Joel. They had tried to conceive for years, but were unsuccessful. Adoption, they said, seemed like a natural fit.

They called CHS, talked with social workers and attended an orientation. Within six months of completing the application and home study, they were selected by a birth mother.

"She was still a few weeks away from giving birth," Janice said. "It was a little scary. When we learned her history, we were taken aback."

Joel's birth mother was a drug user, so there were no guarantees that her child would be the perfect bundle of joy the Carters dreamed of.

"We knew he was to be our child no matter what," Janice said. "We said a little prayer to protect our baby."

Joel was a healthy infant and continues to flourish. He excels in school and last year was selected to participate in the Young Scholars Program.

"We had never been parents before, so we didn't know what to expect," Richard said. "We were so happy after Joel that we decided to adopt again."

Michael was born addicted to drugs and suffered several seizures while in the care of another agency. That agency had been unable to find a family for him so they contacted Children's Home Society for help. Medications helped ease his withdrawal symptoms. Despite his challenges, the Carters were eager to bring him home.

"When we got the call, we knew this was to be our child regardless of what his birth mother had done," Janice said.

Because of the love and care he received in foster care and then in his forever home, Michael is thriving. He continues with speech therapy and in the future faces minor tongue surgery.

"I remember when we told Michael he was adopted," Janice said. "I told him, 'We grew you in our heart.' He said, 'Wow! That must be a big heart!'"

Like most families, the Carters sometimes feel overwhelmed by the daily demands of life. But they will never lose sight of what matters most.

"Every day with our sons is just an incredible gift," Janice said. "I love their birth mothers so much. I will always be grateful for their loving sacrifice."

19

Number of infants placed with loving, adoptive parents

Children's Home Society Memorial Fund, Inc.

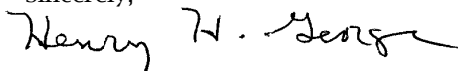
Message from the Chair

The Memorial Fund dates back to the 1930's when the Society faced severe financial hardships. Under the leadership of Governor John Garland Pollard, a campaign to raise funds to eliminate the Society's indebtedness was successfully conducted. At the same time, it was determined that the Society should seek to raise funds for a Reserve Fund to help get through future economic downturns. Over the years this fund has proven to be a vital asset to the Society and never more so than the past several years as necessary drawdowns were made to meet Society needs.

In response to the realization that fundraising was once again going to become critical, the Society last year implemented a mission-driven effort to raise sustainable funds. We are excited that the first year of this effort has proven to be a huge success thanks to the response of our donors. Please know your support is both greatly appreciated and needed in today's challenging times.

I can assure you that Nadine and her staff have made difficult, but necessary, expense cuts at the agency. Going forward, we are "lean and mean," but ready to ensure that the future of the Society remains intact. We thank you for your support and look forward to many more years of serving the children of Virginia.

Sincerely,



Henry George
Chair

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Vice Chairman
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Treasurer
John S. Barr
Donald C. Beck

Evans Brasfield
Thomas B. Davidson Jr.
Hugh F. Gouldthorpe
Xavier R. Richardson
Aletta L. Tate
Anne S. Warlick
Earl L. Young

Children's Home Society of Virginia Memorial Fund, Inc.

Year Ended June 30, 2010

<u>Assets</u>	<u>2010</u>
Cash and cash equivalents	\$ 216,200
Investments	2,576,203
Interest Receivable	11,868
Total Assets	\$ 2,804,271
<u>Liabilities and Net Assets</u>	<u>2010</u>
Liabilities	\$ —
Net assets:	
Unrestricted	2,804,271
Total liabilities and net assets	\$ 2,804,271

CHS adopts new fundraising model and raises nearly \$400,000

As a result of implementing our new, mission-driven fundraising model last July, we raised \$397,745 at the Richmond Legacy Breakfast in April and the Fredericksburg Legacy Luncheon in May.

During the nine months preceding the Legacy Events, we held 26 Adoption Makes a Difference presentations in Richmond and Fredericksburg for 220 guests. More than 40 board members and many community volunteers participated in the inaugural year. Many thanks to everyone who participated. You made it happen!

\$397,745	amount raised in gifts and five-year pledges
262	number of guests who attended one or both events
173	number of guests who attended the Legacy Breakfast in Richmond
89	number of guests who attended the Legacy Luncheon in Fredericksburg
\$303,500	amount raised through the Legacy Society (pledges of \$5,000 - \$50,000 to be paid over a five-year period)
33	number of people who joined the Legacy Society
15	number of people joining the Legacy Society who are brand new CHS donors
\$ 57,445	amount raised through multi-year gifts of less than five years or \$1,000 per year
25	number of people making multi-year gifts
15	number of brand new CHS donors
\$ 28,300	amount raised through one-time giving
78	number of people making one-time gifts
72	number of people who are brand new CHS donors
\$ 8,500	amount raised through sponsorships

Community Resource Board



"Raise the Roof" is a Hit!

More than 240 guests gathered at Rolling Run Farm in Manakin-Sabot in November to attend Raise the Roof, the fifth annual fundraiser organized by the Community Resource Board (CRB). Guests dined on roasted oysters and BBQ and listened to bluegrass band, Jackass Flats. There was even a mechanical bull on the premises!

Kathy Tappen chaired the event, which raised almost \$40,000 to support CHS and its mission.

CRB Board of Directors

Letty Tate, Chair	Sally Hirsch
Lindsay Adamson	Dana Kleinschuster
Lou Bradley	Kerry Lewis
Copeland Casati	Sarah Maley
J.P. Eldred	Mary Omberg
Regina Fuller	Lillian Saadatmand
Mary Ellen Garrigue	Kathy Tappen
Penny Hampton	Tunstall Willis



Left to right: Regina Fuller, Penny Hampton, Mary Ellen Garrigue, Copeland Casati, Lou Bradley, Kerry Lewis, Sarah Maley, Kathy Tappen, Lindsay Adamson, Dana Kleinschuster, Letty Tate, J.P. Eldred, Lillian Saadatmand, Mary Omberg



Susan Robertson and Jen Hanrahan



Enjoying the evening.



Kendra Taylor, Susan Robertson, Eddie Lumpkin, Robb Anderson, Jenn Sgro and Kerry Lewis at "Raise the Roof"

A Young Life Transformed

Minna was barely 5 years old in 2004 when she came to live with Steve and Kathy Dills.

“She was just entering kindergarten and scared to death,” Kathy said. “In no way, shape or form did this child want to be with us.”

By that time, she had already been in five different foster homes. She had no idea what stability and love were.



Minna was one of six children living in a two-bedroom apartment when she was placed in foster care. She had grown used to sleeping on the floor of a small closet and eating Goldfish crackers for dinner. Her father abused her and the other children in the home.

“We knew she had been traumatized, but we weren’t going to give up on this child,” Kathy said.

Minna would lash out at the Dills, kicking and hitting them. Spitting was not uncommon. Neither were the words, “I hate you.”

“That first year with Minna was the hardest,” Kathy said. “When we had talked about adopting, this was not

what I was envisioning. I wasn’t thinking of a hurt, neglected child.”

Kathy and Steve had considered adoption for years. When their two biological children, Steven and Jaimie, were teenagers, they began looking into the possibility. They were providing respite foster care to children in the custody of the Department of Social Services when they met Minna.

“We knew this child needed a home,” Kathy said. “We simply wanted to help.”

They contacted CHS and signed up for eight weeks of training through the Partnership for Adoptions program. Established in 1998, the program helps parents better understand the special needs of an abused child. After completing the training and beginning the adoption process, they continued with counseling.

“We knew Minna wasn’t really mad at us,” Kathy said. “She was mad because she had never been taken care of. She had been pushed for so long, she was pushing back. For her, anger was the only way she could deal with us.”

Through ongoing support and unconditional love, Minna’s behavior and outlook gradually improved.

“Minna began to relax,” Steve said. “But it was a slow process. She was scared of being left again. I remember once we went to Pennsylvania to visit Kathy’s parents. As we put Minna to bed that first night she whispered, ‘please don’t leave me.’”

Soon after that, Minna began calling Kathy and Steve “Mom” and “Dad.” That’s a far cry from when she first moved in with the family.

“I told them I would never call them that,” Minna said. “The people I did call “Mom” and “Dad” before said they loved me too. They really didn’t.”

Today, Minna is 11 years old and knows without a doubt that she is truly loved. She is thankful she finally has a family to be there for her no matter what.

She’s also thankful for her two little brothers. Since bringing Minna home, the Dills have adopted two sons, Anthony, 7, and Matthew, 6.

33

Number of children adopted out of foster care this year and now living in safe, permanent and loving homes

That stability has transformed a girl who had only red days (unacceptable behavior) in kindergarten into a straight-A middle school student. She plays flag football, ultimate Frisbee and basketball and loves karate, swimming and Scrabble. One of her favorite things in life is snuggling on the couch with her mom while watching “American Idol.”

“When you know they feel safe and secure with you, when you know they trust you, it’s an overwhelming feeling,” Steve said. “It’s the greatest.”



Making a Difference

LEGACY SOCIETY

Joining the CHS Legacy Society is the ultimate form of engagement and is critical to our expansion. The following people joined the CHS Legacy Society this year:

John V. Antonietta
John S. Barr
Donald C. Beck
Sandra D. Bowen
Louise H. Corderman
Janet C. Erkert
Regina M. Fuller
Henry H. George
Bruce C. Gottwald Jr.
Jennifer L. Hanrahan
Eva Tieg Hardy
Pamela M. Hill
M. Kelley Johnston
Susan R. Knaysi
Mr. and Mrs. Timothy J. Loughran
Mr. and Mrs. Shane M. Maley
Henry L. Marsh III
Nadine Marsh-Carter
Daniel H. McMurtrie
Dr. and Mrs. W. Angus Muir
Mary Jane O'Neill
Yejide S. Peters
Xavier R. Richardson
Micki L. Stout
Alletta L. Tate
Carol M. Thalhimer
Kathryn S. Wall
Anne S. Warlick
Alda L. White
Frieda C. Willhide
John L. Williams
Linda D. Worrell
Mr. and Mrs. J. D. Young

MULTI-YEAR GIVERS

Multi-year giving means we can count on these donors who have committed their resources to CHS in the years ahead:

Philip and Patricia Anderson	Edward B. Lumpkin
Ralph L. Axselle Jr.	William and Steffani McGurn
Ed and Sue Betts	Donald and Beverly Newlin
Evans B. Brasfield	Judy Philpott
Jeanne Burkett	Margaret R. Poole
I. Bruce Cauthen	Lon and Mary Ann Radeacher
Kari Glasgow	Shawn Sloan
Sarah J. Hallock	Allison L. Smith
John and Laura Hopper	Carol Underhill
Richard and Rosemary Hurley	Kara V. Ward
Robert J. Katzman	Heather G. Williams
Lynne J. Kinder	Rosalind S. Whitescarver
Trina H. Lee	

1900 SOCIETY

1900 Society—those who have remembered CHS in their wills or who have otherwise made provisions in an estate plan. Remembering CHS in your estate plans is a testimony to your belief in our mission of finding permanent homes for all children and providing related services to birth families, adoptive families and adoptees.

Ward C. Bourn	Mrs. Rogers Williams Thorpe
Janet and George Larie	Dr. and Mrs. H. Conrad Warlick
Grady and Diane Lewis	Kurt and Joan Wassen
Penelope deBordenare Saffer	Mr. and Mrs. William S. Wysong
Micki Stout	

Ways of Giving

You can contribute to CHS in numerous ways, many of which support the agency while providing you with substantial tax and other financial benefits.

A gift of cash makes an immediate impact on CHS and can be made by check or credit card. Online gifts can be made at www.chsva.org.

A gift of appreciated securities is a cost effective way to support CHS.

Matching gifts to CHS may double or even triple your personal gift. Check with your employer to determine if they will match your charitable giving.

Retirement plans are becoming increasingly popular ways to give because of tax benefits for your estate.

A gift of life insurance is an easy way to give a gift to CHS. You can donate a policy that you currently own but no longer need or purchase a new policy.

A charitable lead trust gift can provide current income to CHS while preserving the trust assets for you and your beneficiaries.

Bequests of all sizes are welcome and are deductible for estate purposes. When you develop your estate plan please consider naming CHS in your will.

Making a Difference

Cornerstone \$10,000+

Dave Thomas Foundation for Adoption
Estate of Mary Ayres Farmer
Bruce C. Gottwald, Jr.
Fredericksburg Savings Charitable Foundation
Kiwanis Club of Tuckahoe
Wilbur H. Palmer Trust

Vanguard \$5,000-\$9,999

John S. Barr
Irene P. Bishop
C. W. Brook Memorial Fund
Edgar A. Thurman Charitable Foundation for Children
Flournoy-Threadcraft Trust
Owens & Minor
Robins Foundation
Rose Greer Akers Trust
E. Janie Severance
Wen-Rich, Inc.
William E. and Mablind T. Belvin Charitable Trust

Patron \$2,500-\$4,999

Alstom Power, Inc.
Joseph S. Amado
Capital One Services, LLC
Downs Memorial Fund
First Presbyterian Church
Henry H. George
Marilyn M. Graves
Mr. and Mrs. James M. Holmes
Mr. and Mrs. William A. Korn
Laura J. Harris Trust
Mary Washington Healthcare
John C. McCauley
Robert A. Treackle, Jr. Trust
Rogie Williams Thorp
Mr. and Mrs. Robert Frank Vasquez
Virginia Baptist Foundation, Inc.
William A. Walsh, Jr.
Anne S. Warlick
John L. Williams

Guardian \$1,000-\$2,499

Linda B. Adams
Altria Group, Inc.
John V. Antonietta
Rafael Astruc
Mr. and Mrs. Richard B. Bel-lows
Sandra D. Bowen
CarMax Foundation
ChemTreat, Inc.
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Colfax
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William W. Flexon
Gerald T. Fraser
Regina M. Fuller
Genworth Financial
Georgia Flournoy Trust
Gilgit Charitable Trust
Jenniffer L. Hanrahan
Pamela M. Hill
M. Kelley Johnston
Steven M. Kenoyer
Susan R. Knaysi

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Tuckahoe Woman's Club
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Women of St. Stephen's Episcopal Church
Anne D. Wood
Dorothy C. Young
Earl L. Young
Mr. and Mrs. William C. Yowell, Jr.

Benefactor \$500-\$999

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Ralph L. Axselle, Jr.
Beverly H. Baker
Lou Ann B. Bradley
Evans B. Brasfield
Brink's Company
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Tinina Q. Cade
CB Richard Ellis of Virginia, Inc.
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CSC Leasing Company
E. Marie T. Diveley
Door to Door Solutions
Kenneth M. Dye
ECHO Employees Charity Organization



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Hugh W. Foster
Joy C. Fuhr
Todd J. Gelsomino
Hugh F. Gouldthorpe, Jr.
Jan H. Gray
Grayson A. Harding



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Susan M. Hoffman
The Honorable and Mrs. William J. Howell
Ruth G. Jones
The Kathryn and W. Harry Schwarzschild Fund
George P. Keeley
Dr. and Mrs. Donald J. Kenneweg
Dayna K. Klein
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Crescenda Randle Lewis
The Linhart Foundation
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Susan B. Worrell
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Sustainer \$100-\$499

A. Lindsay B. Adamson
John F. Alexander
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Charitable Remainder Trust
All Fired Up

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Marilyn B. Ayres
Mr. and Mrs. J. Joseph Bahen, Jr.
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Bank of America
Henry H. Barbour
Mr. and Mrs. Dwight G. Barkley
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Mr. and Mrs. Scott F. Blankenship
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Mr. and Mrs. Robert D. Brown
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Jack W. Burtch, Jr.
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Mr. and Mrs. Leonard J. Byers

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Amea F. Carmines
Timothy M. Carpenter
Gerald William Carter
C. Copeland Casati
Dr. and Mrs. Michael L. Cherwek
Chesterfield Pediatrics
Simon S. Chung
Church of Our Saviour
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Regina P. Cobb
Tina L. Colonna
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Cathy D. Davis
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Dr. and Mrs. Thomas J. Fitzgerald
Myrtle B. Fore
Leroy Foreman
Mr. and Mrs. Gerald F. Fuss, Sr.
Mary Ellen Garrigue
Mary John Gilchrist

"If you love someone unconditionally and with your whole heart, then you will do what is best for them, not you. I have never learned a harder lesson than giving my child up for adoption, and I probably never will."

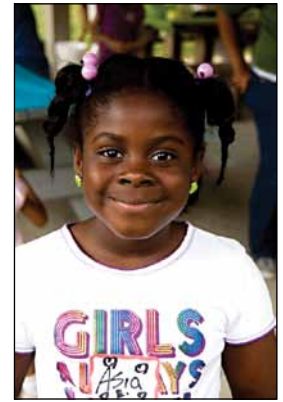
—Talitha, birthmother

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Mr. and Mrs. James M.
Grebosky
Mr. and Mrs. Thomas F.
Green
Kimberly J. Griffin
Garth E. Griffith
Hazel V. Hall
Penny R. Hampton
Hanover Rotary Club
Jane F. Hanson
Marshall Freeman Harris
Walter P. Hempfling

Christopher J. Lee
Trina H. Lee
Allen Grady Lewis, III
Nancy R. Little
Robert J. Lockwood
Carolyn H. Loupassi
Edward B. Lumpkin
Dr. and Mrs. Lurton B. Lyle
Justin L. Mabry
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Toni M. Manning
Karen E. March
Frederick L. Marsh

Morse
Harry F. Mountcastle
Nacho Mamas
Navigators Baseball, LP
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Mary C. Nesbitt
Dr. and Mrs. Donald B. Nolan
Ronald S. Okrasinski
Jury K. Omberg
Margaret Lee Overton
Mr. and Mrs. George R.
Parrish
Susan B. Pates
Mr. and Mrs. Jack E.
Patterson, Jr.
Pfabulous Gentle Dentistry
Judy R. Philpott
Pitney Bowes Foundation
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—Nicole Kidman
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—Valerie Harper
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